

# CONSULTANT FORM

Revised 10/29/08

- 500 min. points plus \$200 wholesale earns right to be on the monthly conference call with your National and a Top Director or NSD guest!
- Top Ten Qualifiers must have at least 1300 total points to be recognized.
- #1 PACESETTER with at least 1300 points will receive a gift from Kerry!!!



## PACESETTERS PASSION!!

YOUR FULL NAME: \_\_\_\_\_ RESULTS MONTH: \_\_\_\_\_ YEAR: \_\_\_\_\_

DIRECTORS NAME: \_\_\_\_\_ YOUR EMAIL: \_\_\_\_\_

I sent at least a \$200.00 wholesale order this month. Please check YES (\_\_\_) or NO (\_\_\_) \$\_\_\_\_\_

ACTIVITIES TO COMPLETE	Quantity	NEW Values	Total Points
How many SELLING APPOINTMENTS did you BOOK for the month?		5	
How many TOTAL FACES did you do this month? (18 years or older) (Do not count current customers unless they have not had facial in 6 mos.)		50	
How many NEW TIMEWISE Basic or MIRACLE Sets did you sell this month?		100	
How many INTERVIEWS did you scheduled this month?		2	
How many PERSONAL INTERVIEWS did you HOLD (18 years or older) (A complete interview with follow-through)		25	
How many GUESTS did you take to a Mary Kay event? (18 years or older)		10	
NEW active (\$200) team members? (Agreement may have been submitted in prior month. New consultant must order within 1 <sup>st</sup> two months to count)		30	
What were sales for the month from classes and facials? (NO sales tax)		\$1 = 2 pts.	
What were sales for the month from other sales? (NO sales tax)		\$1 = 1 pt.	
How much WHOLESALE (section 1) did you ORDER this month?		\$1 = 1 pt	
Summaries done online or turned in to Director this month.		5	
How many Mary Kay CD's did you listen to this month? (MAX 10 points.)		5	
EVENTS attended? (meetings, coffees, fashion shows, workshops, etc.)		5	
SEND ONLY if you have met minimum requirements above. TOTALS			

Form is available for **online entry**. Go to [www.kerrybuskirknsd.com](http://www.kerrybuskirknsd.com) and click on the link. Or form can be sent to Kerry Buskirk via email: [kbuskirk@marykay.com](mailto:kbuskirk@marykay.com), Fax: (316) 775-6689, or mail hard copy to 8302 SW Hillcreek Road, Augusta, KS, 67010. Kerry's office: (316) 775-7104. All entries must be received on the Friday before the call. Please send a copy to your director, also. (Call dates are online)