



# Queen's Court of Personal Sales

## July 1, 2010—June 30, 2011

### \$36,000 Personal Estimated Retail Production



Choice of One:  
 Hammered Saddle Ring  
 Blue Topaz Ring  
 Brilliant Circles Ring

To use this tracking sheet for SALES—mark off a square for every \$500 wholesale/\$1,000 retail you order!  
 Be sure to note any Twice As Nice bonus credits from June!  
 (Bonus credits up to \$4,000 additional retail from June 2010)

\$1,000	\$2,000	\$3,000	\$4,000	\$5,000	\$6,000	\$7,000	\$8,000	\$9,000
\$10,000	\$11,000	\$12,000	\$13,000	\$14,000	\$15,000	\$16,000	\$17,000	\$18,000
\$19,000	\$20,000	\$21,000	\$22,000	\$23,000	\$24,000	\$25,000	\$26,000	\$27,000
\$28,000	\$29,000	\$30,000	\$31,000	\$32,000	\$33,000	\$34,000	\$35,000	\$36,000

Seminar Awards 2011  
*The Night Is Yours.*

#### Sales Director and Consultant Queens' Courts of Personal Sales

Court members must have a total of \$36,000 or more in personal estimated retail production<sup>†</sup> received during the contest period (July 1, 2010 – June 30, 2011). Ranking of the top 20, including the Queen and runners-up in each court, will be determined by personal estimated retail production. Although the suggested retail value of the orders placed in a calendar month may be higher, no more than \$13,000 personal estimated retail production per month will count toward your total contest credit. Ties will be broken by the wholesale amount of Section 1 orders placed during the Seminar contest period.