

After almost 10 years of encouragement from my cousin and recruiter, Chris Landis, I joined the Mary Kay team in December 2006 and it has been a fabulous year! I am Jamie Beehler, Senior Consultant in Kerry's Unit. I have 3 children, Jayden (7), Jaici (6) and Cooper (3). We have an 80 pound boxer named Hobbit and my hard working husband, Michael, is employed at UPS and is my biggest cheerleader. As Gloria Mayfield Banks says, "Men love money!" And he loves to see me succeed. My daughter, Jaici, is one of my future superstars. She loves to help me in my office and is a fantastic assistant. She loves makeup and wants to do what I do when she grows up! So cool!

I was sitting at my desk one afternoon completing the bookwork for my home daycare, which I was very burned out with, when I realized "I NEED MARY KAY IN MY LIFE!" I called Chris out of the blue and said, "I'm ready to be a consultant!" Yes, she was SHOCKED! What better way for me to get away from the same ol' day to day life and have time for myself around other women! With the full support of my awesome husband I've been working my business the way I want to.

I earned the opportunity this year to attend Seminar and sit in Awards Arena Seating and Cadillac Dining and learn from Mary Kay's elite sales force. The training was invaluable! What a tremendous experience! I also expanded my territory to a teenie tiny Western Kansas town called Coldwater which has proved to be a huge success for me. The women I have met there are absolutely IN LOVE with the products and the opportunity. For example, I had a spa party in July, which turned into a skin care class and net sales of over \$500. Most recently one of my customers held a party where 15 of her girlfriends came! This was extremely overwhelming, yet very successful at over \$800 in sales! Wow! My recent trip, just one day after the ice/snow storm before Christmas, I made the trek to Coldwater to find my most recent team member and sales just over \$200! Next time I visit, I hope to be driving my career car!

I love this opportunity and have gained so much in such a short amount of time! I've been able to work my business as much or as little as I want. I've received an enormous amount of training that will benefit me in all areas of my life. I've also been very blessed to meet so many positive, hard working women who inspire me daily in so many ways. The spirit of giving is always present in this business and even when I work hard, I still have the time to give back to my family the time I would otherwise be spending at a fulltime job elsewhere. My goals and dreams are so VERY ATTAINABLE with this business. Nothing is impossible! I am so grateful for this awesome opportunity. My life has been blessed because of Mary Kay!