

HOW CAN I HELP MY CUSTOMERS CHOOSE THE RIGHT SHADE?

You can use the chart below as a guide.

Mary Kay® Medium-/Full-Coverage Foundation	Mary Kay® Mineral Powder Foundation
Ivory 100, 104, 105	Ivory 1
Ivory 200, 202, 204	Ivory 2
Beige 300, 302, 304, 305	Beige 1
Beige 400, 402, 404	Beige 2
Bronze 500, 504, 507	Bronze 1
Bronze 600, 607, 708, 808	Bronze 2